

2014 Press Kit



Tragsa also operates internationally by submitting bids, which it does either individually or in a consortium with other Spanish or foreign companies. The company's wealth of experience acts as a platform for many private and public companies to enter the international sphere, helping small and medium sized Spanish companies with their strategies to break into new markets and turn their activity international.

Tragsa has always been concerned with demonstrating its meticulous work to comply with relevant legislation and respect the environment in Spain and this has been transferred to all the projects it carries out abroad. This ethical stance is shown in the execution of viable and sustainable projects that in some way act as a point of reference within the environments where they are undertaken, both for local governments and for the business community.

Tragsa's foreign policy particularly stands out in terms of improvements to the quality of life of rural populations and also its defence of the environment. These elements were recognised by the European Union in 2012 when it awarded Tragsa the International Business Cooperation Award for Sustainable Development for its project in the rural, indigenous communities in Distrito de Carlos A. López (Itapúa, Paraguay). These projects include economic, social and environmental activities that are compatible with conserving the Alto Paraná Atlantic forests.

- **Tragsa: added value**

The Tragsa Group's vast multidisciplinary experience means that the company can adapt to the needs of each customer and provide a tailor-made professional service.

Thanks to its presence in and knowledge of the country, Tragsa can efficiently use the available resources to provide a comprehensive, flexible service that not only guarantees the full completion of the work undertaken within the agreed deadlines, but also a quality service and end product.

Tragsa's main commitment is to help customers solve their problems, making the whole process easier and providing long-term support to the activities we undertake.

If you can imagine it, Tragsa can do it.

- **A multidisciplinary team**

Tragsa's key asset is its multidisciplinary team which includes around 10,000 highly qualified and specialised professionals. There are currently 3,600 technicians working for the Group who are university graduates in a range of subject areas and specialisations and over 6,200 workers with vocational qualifications who are specialised in various fields, such as forestry, farming, environmental technology and administration and management.

Training is a key area of the professional development of Tragsa employees and guarantees a quality service. Around 2,000 courses have been given to over 13,000 students, which is equivalent to 219,000 hours of training in the last year alone.

Likewise, the Group's Human Resources policies are aimed at identifying, developing and retaining talent, setting up systems that enable the knowledge and skills of our professionals to be assessed.



Tragsa Group: Guarantee of Professionalism. Public Service

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The Tragsa Group consists of a cluster of state-owned companies that forms part of the Sociedad Estatal de Participaciones Industriales (SEPI). The Tragsa Group's track record spans more than 30 years and it is an **integral service provider and benchmark** in the execution of projects for government departments. The services provided by the Tragsa Group include:

- Environment
- Infrastructures
- Building & Architecture
- Water
- Services, Farming Production, Fishing & Food and Farms
- Health
- Studies, Technical Help & Consultancy Services
- Emergencies

Tragsa has undertaken projects in all these areas of work, both nationally and internationally (over 200,000 projects), differentiating the group from other companies and highlighting its capacity to adapt and respond quickly to the needs of its customers and its expertise in R&D&i to develop state of the art technological solutions.

The Tragsa Group is made up of two companies: Tragsa, the company in charge of carrying out building works and services, and Tragsatec, the company that undertakes engineering work and provides technical help. These two companies enable the Group to carry out all stages of any project, from the idea and design phase right through to its execution.

Tragsa is a state-owned company and provider of comprehensive, innovative solutions to central and regional governments.

As it is a state-owned company, Tragsa speaks the same language as government. It understands first-hand the requirements and needs of each project and uses its own technical and human resources to provide solutions that are fully adapted to the customer's needs.

The company is a comprehensive provider of innovative solutions and its goal is to be as efficient as possible in a large range of professional fields in which the Group is highly specialised. In addition, the company applies criteria relating to sustainable development and improving conditions in the environments where it operates.

• National and international scope

Tragsa operates in the 52 provinces that make up Spain's 17 regions. This regional scope enables the company to respond quickly and effectively to any central, regional or local government requirements.

Tragsa's international track record includes more than 120 Spanish cooperation projects in over 35 countries in North Africa, Sub-Saharan Africa, Latin America and the Caribbean, Asia, Europe and the Middle East. These projects have enabled the transfer of knowledge, experience and technology, contributing to local development in the countries and communities where the Group operates.





ER-0885/1998	Tragsa
GA-2003/0120	Tragsa
ER-0970/1997	Tragsatec
GA-2004/0128	Tragsatec

- **Logistics Capacity**

Tragsa draws on technical teams and state of the art resources to carry out the building works and services it provides and to execute tasks such as emergency prevention or management. Likewise, the Group also has five machinery pools, five regional workshops, two prefabrication plants (one in Leon and another in Bolivia) and a business incubator, which enable the company to effectively deal with all the projects it undertakes. The Group has over 3,800 units in its forestry and land moving vehicle and machinery pool as well as a wide range of auxiliary equipment that exceeds 10,000 items, demonstrating the Group's ability to respond to customer needs.

- **Commitment to the environment, quality and innovation**

One of the Tragsa Group's main priorities is to assess and minimise the environmental impact of its activity. To do this, a detailed study is carried out for each project that includes environmentally-friendly measures to reduce the use of resources and limit the waste generated.

All of the Group's projects are undertaken in accordance with management systems governed by standards UNE-ENISO 9001 and UNE-EN ISO 14001, which are certifications that ensure that all the Group's professionals and also our external partners are committed to these measures. In addition, Tragsa centres are part of the European Eco-Management and Audit Scheme (EMAS Register).

Tragsa makes significant R&D&i investments every year, which focus on designing tools and solutions in specific fields, such as the use of forest and farming biomass as fuel, comprehensive water management, geographic information systems, monitoring protected marine areas, food traceability, improving and conserving forest genetic resources and managing and preventing emergencies.

Supporting local development

The Tragsa Group's commitment to sustainable development is also shown through its involvement to improve the environments in which it operates. Tragsa sometimes works in partnership with local collaborators, helping to develop the business fabric and promoting employment in the regions in which it carries out projects. In addition, the Tragsa Group often submits bids for foreign tenders as a consortium with other private Spanish and foreign companies.

Legal status and framework

The Tragsa Group companies are state-owned resources and technical service providers to central and regional governments and their agencies.

In accordance with applicable legislation, the Tragsa Group may receive compulsory commissions that are paid for in line with official rates approved by an inter-ministerial commission attached to the Ministry for Agriculture, Food and the Environment, which includes representatives from the Spanish regions and the autonomous cities of Ceuta and Melilla.



- **Areas of Activity**

Environment: The Tragsa Group undertakes projects in a wide range of areas such as the conservation of land and marine environments and the conservation of animal and plant species under threat; hunting and fish farming; the prevention of and fight against forest fires; the restoration of natural areas; studies into the regeneration of land and aquifers; river engineering projects. All of these activities are carried out under the umbrella of one shared idea: the search for a sustainable environment by applying sophisticated technological solutions and implementing flexible management practices, both with regards the highly complex tasks requested by government and also the simple and repetitive ones.

Infrastructures: In the last three years, Tragsa has completed 3,500 land, river, marine and air engineering projects, which include repairing platforms, designing, producing and managing communication projects and building works, jetties, helipads, land development projects, and also structural building works for public use, such as footbridges, fauna crossings, observatories, viewpoints, rural tracks and recreational areas (parks and gardens). In addition, and when necessary, the Group undertakes specific R&D&i work to produce unique pieces that fully adapt to the needs of the customer and the natural environment in which they will be installed.

Tragsa also works on projects aimed at improving society's understanding and enjoyment of nature: shelters for watching birds and landscapes, refuges, beach access points, ethnographic museums, esplanades, recreational areas and the restoration of impoverished environments.

Building & Architecture: Tragsa's activity in this area includes architectural and engineering studies, the restoration of old buildings and new builds, adapting buildings' energy supplies and advising on and helping purchase and dispose of heritage sites. Tragsa works with the government to maintain, conserve and restore Spain's historical and artistic heritage. Technological applications, functional and aesthetic aspects and a special connection with the relevant natural or urban environment are carefully included in all the Group's building works.

Tragsa's catalogue of building and architecture activities also focuses on planning and town planning, and building projects for industrial, commercial and public use.

Water: Both in Spain and abroad, Tragsa undertakes projects to plan, design and build water management facilities and infrastructures (surface water and underground water) relating to soil water and the relevant natural resources, where state of the art technology is applied to systems that monitor infrastructures, storage and drainage, irrigation and information and also water quality management. The company has a wealth of experience in the field of irrigation, as it took part in the 2008 Horizonte National Irrigation Plan and the 2008 Modernising Irrigation Plan.

Tragsa is also one of Spain's leading companies in building infrastructures for storing, distributing, reusing and conserving water (ponds, reservoirs, irrigation networks, pumping stations, etc).

Services, Farming Production, Fishing & Food and Farms: The Tragsa Group is specialised in several areas so that its companies can provide a comprehensive, efficient and committed service to the government. The Group's catalogue of activities also includes training, communications and environmental education; running farms, forests and fish farms, and maintaining and managing waste treatment services and resources.

Tragsa has developed a leading traceability system that includes inspection and monitoring services and develops comprehensive farming management systems from the design stage.



Health: Tragsa manages and monitors the traceability of farming and livestock products from their origin to consumer sales points using systems that ensure high standards of permanent food quality control and safety. For thirty years now the company has actively worked with different government departments to monitor health and human wellbeing and to manage health services.

The Group designs prevention plans and analyses for chemical, biological and environmental risks. Tragsa leads the development of plant health and animal monitoring networks that ensure that health warnings can be quickly managed and animal, forest and plant diseases and plagues can be treated.

Studies, Technical Help & Consultancy Services: Via its subsidiary Tragsatec, the Tragsa Group is a qualified consultant in the creation and implementation of advanced IT solutions to comprehensively manage and monitor maritime fishing and livestock farms. The Group specialises in designing, developing, implementing and maintaining advanced systems in the ICT field. The Group has been part of the project to modernise government, facilitating the e-Government system through web platforms and applications to create and manage databases, IT systems and on-line customer services.

Emergencies: The Tragsa Group's response unit specialises in emergencies and has over 20 year's experience in managing all kinds of environmental disaster: fires, earthquakes, water pollution, etc. In all emergency situations, the Group works with the relevant national and regional institutions and other entities involved.

A total of 2,000 professionals who are specialised and trained in emergency skills work for the Group and are mobilised according to the magnitude of the situation. They are permanently coordinated by Tragsa's regional units, expanding their scope of action and reducing the response time required.

The Tragsa Group is part of the SEPI Group, a business holding that comprises 16 companies in which the State has a direct and majority stake. In 2012, SEPI's workforce included over 75,000 professionals and it also controls the state-owned radio and television enterprise Corporación Radiotelevisión Española and oversees a state-owned foundation. SEPI also has a direct minority stake in nine other companies and an indirect stake in over one hundred companies.

